

# Innovation: Save Money and Time - Residential



## OSPREY PowerRack™ Saves up to 72+ man-hours per Install

# of Ground Mounts	# of Days Saved per Job	# of Days Saved	# of Man Hours Saved	Roof Top Solar System Sales Price	Potential Revenue Generated
10	3*	30	720	\$24,960	\$748,800
25	3*	75	1800	\$24,960	\$1,872,000
50	3*	150	3600	\$24,960	\$3,744,000
100	3*	300	7200	\$24,960	\$7,488,000
200	3*	600	14,400	\$24,960	\$14,976,000

### Assumptions Based On:

- ❑ 3 - person ground mount install team
- ❑ 8 - hour shift per day x 3 installers = 24 hours saved per day
- ❑ 1 - day residential roof top installation
  - (24) Panels x 400w = 9.6kW x \$2.60/watt = \$24,960
  - \$2.60/watt net of sales rep or dealer fee

**How much new sales revenue can you generate using the all-new, modular OSPREY PowerRack?**

